



Price List Agro-Commodities CIF Price SEP-2024

ICUMSA IC45 US\$/MT	>500.000 x12	200.000 x12	100.000 x12	50.000 x12	25.000 x12	12.500 x12	SPOT TRIAL
SBLC Transferable/TT30/70	410	420	430	450	460	470	485
DLC Transferable	430	440	450	470	480	490	505
INCOTERM FOB/FAS	Request	Request	Request	Request	Request	Request	Request

Origin: Brazil

ICUMSA IC150 US\$/MT	>500.000 x12	200.000 x12	100.000 x12	50.000 x12	25.000 x12	12.500 x12	SPOT TRIAL
SBLC Transferable/TT30/70	N/A	N/A	440	460	470	480	495
DLC Transferable	N/A	N/A	460	470	480	490	505
INCOTERM FOB/FAS	Request	Request	Request	Request	Request	Request	Request

Origin: Brazil

BROWN SUGAR 600-2000 US\$/MT	>500.000 x12	200.000 x12	100.000 x12	50.000 x12	25.000 x12	12.500 x12	SPOT TRIAL
SBLC Transferable/TT30/70	N/A	N/A	N/A	470	480	490	505
DLC Transferable	N/A	N/A	N/A	480	490	500	515
INCOTERM FOB/FAS	Request	Request	Request	Request	Request	Request	Request

Origin: Brazil



BEET SUGAR US\$/MT	>500.000 x12	200.000 x12	100.000 x12	50.000 x12	25.000 x12	12.500 x12	SPOT TRIAL
SBLC Transferable/TT30/70	N/A	N/A	N/A	470	480	490	505
DLC Transferable	N/A	N/A	N/A	480	490	500	515
INCOTERM FOB/FAS	N/A	N/A	N/A	Request	Request	Request	Request

Origin: Brazil

SOYBEAN GMO US\$/MT	>500.000 x12	200.000 x12	100.000 x12	50.000 x12	25.000 x12	12.500 x12	SPOT TRIAL
SBLC Transferable/TT30/70	Request	530	540	550	560	570	585
DLC Transferable	Request	550	560	570	580	590	605
INCOTERM FOB/FAS	Request	Request	Request	Request	Request	Request	Request

Origin: Brazil

SOYBEAN NON-GMO US\$/MT	>500.000 x12	200.000 x12	100.000 x12	50.000 x12	25.000 x12	12.500 x12	SPOT TRIAL
SBLC Transferable/TT30/70	Request	610	620	630	640	650	665
DLC Transferable	Request	630	640	650	660	670	685
INCOTERM FOB/FAS	Request	Request	Request	Request	Request	Request	Request

Origin: USA

YELLOW CORN GMO US\$/MT	>500.000 x12	200.000 x12	100.000 x12	50.000 x12	25.000 x12	12.500 x12	SPOT TRIAL
SBLC Transferable/TT30/70	N/A	235	240	245	250	260	275
DLC Transferable	N/A	250	255	260	265	275	285
INCOTERM FOB/FAS	Request	Request	Request	Request	Request	Request	Request

Origin: Brazil



YELLOW/ WHITE CORN POPCORN NON-GMO US\$/MT	>500.000 x12	200.000 x12	100.000 x12	50.000 x12	25.000 x12	12.500 x12	SPOT TRIAL
SBLC Transferable/TT30/70	N/A	290	295	300	310	320	335
DLC Transferable	N/A	310	315	320	330	340	355
INCOTERM FOB/FAS	Request	Request	Request	Request	Request	Request	Request

Origin: Mexico/USA

WHEAT GRAIN US\$/MT	>500.000 x12	200.000 x12	100.000 x12	50.000 x12	25.000 x12	12.500 x12	SPOT TRIAL
SBLC Transferable/TT30/70	N/A	335	340	345	350	355	370
DLC Transferable	N/A	355	360	365	370	375	390
INCOTERM FOB/FAS	N/A	Request	Request	Request	Request	Request	Request

Origin: USA

WHEAT FLOUR US\$/MT	>500.000 x12	200.000 x12	100.000 x12	50.000 x12	25.000 x12	12.500 x12	SPOT TRIAL
SBLC Transferable/TT30/70	N/A	385	390	395	400	405	420
DLC Transferable	N/A	405	410	415	420	425	440
INCOTERM FOB/FAS	Request	Request	Request	Request	Request	Request	Request

Origin: USA



WHEAT GMO ANIMAL US\$/MT	>500.000 x12	200.000 x12	100.000 x12	50.000 x12	25.000 x12	12.500 x12	SPOT TRIAL
SBLC Transferable/TT30/70	N/A	N/A	340	345	350	355	370
DLC Transferable	N/A	N/A	360	365	370	375	390
INCOTERM FOB/FAS	N/A	N/A	Request	Request	Request	Request	Request

Origin: USA

BARLEY US\$/MT	>500.000 x12	200.000 x12	100.000 x12	50.000 x12	25.000 x12	12.500 x12	SPOT TRIAL
SBLC Transferable/TT30/70	335	340	345	355	365	375	395
DLC Transferable	355	350	365	375	385	395	415
INCOTERM FOB/FAS	Request	Request	Request	Request	Request	Request	Request

Origin: USA

SOYBEAN MEAL GMO US\$/MT	>500.000 x12	200.000 x12	100.000 x12	50.000 x12	25.000 x12	12.500 x12	SPOT TRIAL
SBLC Transferable/TT30/70	N/A	N/A	430	435	440	445	460
DLC Transferable	N/A	N/A	450	455	460	465	480
INCOTERM FOB/FAS	Request	Request	Request	Request	Request	Request	Request

Origin: Brazil/USA



SUNFLOWER OIL €/MT EX-WORK	>10.000 x12	5.000 x12	1.000 x12	500 x12	250 x12	25 x12	SPOT TRIAL
TT30/70	1100	1120	1130	1140	1150	1200	1350
SBLC Transferable	1200	1220	1230	1240	1250	1300	N/A
DLC Transferable	1300	1320	1330	1340	1350	N/A	N/A

Origin: Portugal

Ex Work Price for 5L, 10L, 25L, packaging or flexitank, 1 L packaging adds €20 MT

Minimum quantity: 1 container 20 HC

REMARKS:

- SPOT Price: All contracts for quantities of less than 6 shipments per year are considered SPOT prices.
- Performance Bond: 2% (within ten to fifteen business days after confirmation of the financial instrument). Not applicable to spot offers and TT payment.
- Performance Past: Not provided. Prohibited by data protection law.
- GACC Register: Available and will be mentioned in the FCO.
- POP: Made by SGS during the loading of the vessel, where the buyer's representative is invited to be present at the loading port. Depending on the product, a PPOP may be accepted before the issuance of the financial instrument, after the seller receives SBLC/DLC pre-advice.
- POF: (BCL, ATV, or other) may be requested when presenting the ICPO. Due to the significant increase in deals not successfully concluded by the buyer after the SPA is signed, proof of funds is required with the delivery of the ICPO. This proof of funds may be a BCL issued by the buyer's bank. The real buyer understands the importance of a POF for the continuation of the negotiation. The POF will be verified and validated.

****Note**** The price list or conditions may be changed without prior notice.



PROCEDURES:

1. Buyer sends a Letter of Intent (LOI).
2. Seller mandate sends a Soft Corporate Offer (SCO).
3. Buyer sends an Irrevocable Corporate Purchase Order (ICPO) on behalf of Tudor & Tudor, LLC, according to the SCO received, along with company registration and CIS.
4. Buyer sends a Ready, Willing, and Able (RWA) message via MT799 (bank to bank).
5. After receiving the RWA, the seller sends a Full Corporate Offer (FCO). The buyer signs and returns the FCO.
6. Within two (2) days, the seller sends a draft Sales and Purchase Agreement (SPA). The buyer completes and signs the SPA. The seller returns the final SPA signed with the Proforma Invoice (PI).
7. The Seller sends a Partial Proof of Product (PPOP). Within 3 business days after receiving the PPOP, the buyer issues a Standby Letter of Credit (SBLC) MT760, as per the verbiage in the SPA. The buyer must send the swift copy MT760.
8. From the date of issuance and sending of the contract, the buyer has 15 days to complete all procedures and issue the SBLC. After this period, the contract will be considered null and void.
9. Shipment begins as agreed in the SPA, usually within 25-35 days, depending on the port, after confirmation of the operative instrument by the seller's bank.
10. Performance Bond (PB) is issued within fifteen days after the operative financial instrument. Not applicable to SPOT offers or TT payment.
11. The Seller provides delivery details to the buyer at the time of charter party determination, including the arrival of the vessel and other pertinent matters.
12. The ship is loaded in the presence of SGS, which certifies and issues the Proof of Product (POP). The buyer is invited to be present at the loading port.
13. All subsequent shipments follow the same procedure if applicable.
14. All shipping documentation is delivered to the bank. The seller receives payment via MT103 within 5 working days.

FOB Procedures

1. Buyer sends a Letter of Intent (LOI).
2. Seller mandate sends a Soft Corporate Offer (SCO).
3. Buyer sends an Irrevocable Corporate Purchase Order (ICPO) according to the conditions of the SCO received, endorsed to Tudor & Tudor, LLC, along with company registration and CIS.
4. Buyer issues a Ready, Willing, and Able (RWA) message via MT799 (bank to bank).
5. The Seller sends a Full Corporate Offer (FCO) to the buyer's email. The Buyer signs and returns it. The Seller sends a draft Sales and Purchase Agreement (SPA) within two business days to the buyer.
6. The Buyer fills, signs, and returns the SPA to the seller.
7. The Seller reviews, and if all corrections are agreed upon by both parties, the Seller signs and sends back an electronic copy to the buyer along with the Proforma Invoice (PI).

8. Within 3 business days from the date of the signed original contract, the seller's bank issues the pre-advice SBLC. After receipt and acceptance of the pre-advice LC, the seller issues and sends a Partial Proof of Product (PPOP).
9. After receiving the PPOP video, the buyer issues an operative LC from a top 50 prime world bank in MT760/700 as a bank guarantee. The buyer's bank will have the instrument advised to the seller from the buyer's bank's U.S. correspondent bank. The instrument must be cash-backed, irrevocable, transferable, divisible, and assignable. The LC amount shall be for XXX United States dollars (USD \$XXX). After receiving the LC as a guarantee, the seller will provide all necessary shipping documents for the FOB sale. The LC is only a guarantee; the final payment will be made by MT103. The buyer's bank releases MT103 upon confirmation of shipping documents at the port of loading.
10. The following documents, issued in English, must be presented for cargo at the buyer's bank for collection as per the LC:
 - Certificate of weight, quantity, and quality issued by SGS or a compatible authority (1 original, 2 copies)
 - Certificate of origin issued by the Chamber of Commerce of the country of origin (1 original, 2 copies)
 - Phytosanitary certificate issued by the government health inspection agency (1 original, 2 copies)
 - A signed commercial invoice (3 originals, 2 copies) indicating contract number, SBLC number, weight shipped, and origin of sugar.
 - Packing list(s) (3 originals, 2 copies) showing gross/net weight and LC number.
11. Both parties may send a copy of the SPA to their respective banks. The Seller will provide a Proforma Invoice immediately following the signing of the SPA.
12. The Seller provides Proof of Product (POP) within ten business days after the operative instrument is confirmed by the seller's bank. A 2% Performance Bond (PB) will be provided after confirmation of the operative instrument to the seller's bank. PB is usually not applicable for FOB orders and will be issued for contract orders only.
13. Shipment commences as agreed in the SPA, typically within 35 days after confirmation of the payment instrument from the buyer's bank to the seller's bank. Note: Shipment commencement dates are estimates; actual schedules will be determined by the booking of trucks, rail, or barges.
14. At the time of any port booking, the buyer will provide booking details to the seller to facilitate the provision of trucks, rail, barges, or other pertinent matters for shipping the goods to the port of loading.
15. Shipping takes place as per the schedule in Annex "B" of the SPA, after the operative instrument is confirmed by the seller's bank.

Payment Terms

- Transferable: Financial instrument, irrevocable, transferable, divisible, bank confirmed by top 25/50 worldwide banks. Payment via MT103 against shipping documents, inspection, and certificates.
- CAD or TT Payment: 30% payment after signing the contract, and 70% against a copy of shipping documents (BL, packing list, invoice, SGS, etc.). 100% CAD is not accepted.
- Non-Transferable: After the first contract.



13575 58th St N, Suite 200, Clearwater, FL, 33760

+1 (813) 384-8490

legal@tudorsgroup.com

trading@tudorsgroup.com

quotes@tudorsgroup.com

www.tudorsgroup.com

-
- Escrow Payment: Accepted only for SPOT offers, depending on due diligence on the buyer. The escrow account will be managed by a fiduciary agency.
 - Payment at Destination Port: Only for IC45 sugar, with SBLC payment. SGS at the loading port. Payment 3 days after notice of the ship's arrival at the destination port. SBLC guarantee for 2 shipments with an additional \$20 per MT.

